

# Millan N. Hupp

(b) (6)

## Education

Oklahoma State University  
Bachelor of Science: Hotel and Restaurant Administration. Minor: Political Science

May 2014

## Experience

Political Fundraising and Operations – Attorney General Scott Pruitt  
Tulsa, OK

February 2015 – present

- Primary contact/liaison for Attorney General Pruitt's political team
  - Main interface between AG Pruitt and Republican Attorneys General Association
  - Main interface between AG Pruitt and donors and political contacts
- Execution of fundraising strategies for 501c3 and Leadership PAC
  - Aided in developing and executing fundraising plans and was responsible for collection of funds
  - Prepared briefings and messaging
- Staffing and scheduling for an elected official
- Relationship cultivation and management
  - Donors, organizations, lobbyists, constituents, principals
- Managed every aspect of a campaign operation
  - Donor file
  - Record keeping
  - Finance management/ compliance with state ethics and FEC
- Inception to dissolution of two federal PACs and dissolution of a state committee
- Experience in communications, social media, general consulting, solicitation and prospecting, and polling

Embassy Suites Nashville-Airport (Aimbridge Hospitality)  
10 Century Boulevard, Nashville, TN 37214 615-871-0033

July 2014-February 2015

- Business Travel Sales Manager
  - Contract negotiation and RFP bids for local and national accounts
  - Responsible for meeting quarterly sales goals
  - Relationship building through community involvement and sales blitzes
  - Work with local contacts, Hilton national account owners, and utilize available resources to move market share
  - Act as liaison between the hotel and the community

Weekend Manager on Duty shifts

Oklahoma City Convention and Visitor's Bureau  
123 Park Avenue OKC, OK 73012 405-297-8912

August 2013-December 2013

- Intern: Convention Services
  - Tasked with attending to walk-in and call-in orders for visitor information
  - Accompanied supervisors on site visits for potential conventions
  - Assigned many projects involving local and national organizations
  - Researched various methods for promoting tourism and city attractions

Westin San Francisco Market Street (High gate Hotels)  
50 3<sup>rd</sup> Street San Francisco, CA 94103 415-974-6400

June-July 2012

- Intern: Human Resources
  - Dealt in Microsoft Operating Systems, EV5, ADP Timesaver
  - Assisted in organization of associate appreciation events as well as hotel's participation in a city wide fundraiser (Leukemia & Lymphoma Society: Million Dollar Mission)
  - Assisted in hotel wide communication through various methods including emails and postings
  - Attended operational meetings including union grievances, mediations, workers compensation, and safety

Eskimo Joes Restaurant  
501 West Elm Avenue Stillwater, OK 74074 405-372-8896

August 2010-May 2014

- Server Shift Leader

Worked my way to this position first starting out as host, then expeditor, then server, and finally server shift leader

## Leadership/Activities/Service

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Oklahoma Federation of Young Republicans

First District Vice-Chair

Liaison between county chapters and the executive team

April 2016 - present

Tulsa Republican Women's Club

Member

March 2016 - present

Oklahoma House PAC

Volunteered to assist with fundraisers during election cycle